



## Improve Accuracy and Speed with Vertex<sup>®</sup> SMB TaxCentral for Microsoft Dynamics CRM

Created by the global leader in enterprise tax software and services, Vertex Inc., Vertex SMB TaxCentral aligns with Microsoft Dynamics CRM targeted for the middle market and below — right-sized for your growing company.

With Vertex SMB TaxCentral, your tax rates and rules are always up-to-date and the tools you need to generate and file accurate and timely returns are just a click away. You will no longer have to keep tax rates up-to-date manually, determine what is taxable in different jurisdictions, or maintain a myriad of tax codes.

### Deploy a Powerful Tax Engine

Vertex SMB TaxCentral features a standard connector to Microsoft Dynamics CRM. After installing the connector, you can follow a few simple steps to link to TaxCentral and configure your setup. Then you can quickly begin using intuitive, online tools to support everything from performing tax calculations to preparing signature-ready PDF returns.

Vertex SMB TaxCentral runs the data you enter into Microsoft Dynamics CRM through the Vertex SMB tax engine to determine what is taxable. It provides address validation across your applications to enable more accurate taxation and shipping processes. TaxCentral keeps track of taxable items, maintains transaction detail, and documents which taxes were or were not charged. At the end of the month, you can generate reports in Microsoft Dynamics CRM and TaxCentral to reconcile your PDF accounts. You can also file taxes using the signature-ready PDF returns created in TaxCentral.

### Realize a Quick Deployment in a Secure Cloud

Vertex SMB TaxCentral runs in the cloud on the most advanced calculation and returns software platform in the industry. When integrated with Microsoft Dynamics CRM, TaxCentral enables the cost and agility benefits minimizing the cost and complexity of your solution landscape. Secure access is enforced by TaxCentral so you can rest easy knowing your data is safe.

## Key Features

### Single-Point Configuration



Follow easy-to-use configuration steps and you're ready to begin utilizing TaxCentral. An intuitive interface features easy on-boarding tools and built-in support.

### Accurate Tax Calculations



Stay current with sales and use tax rules and rates in real time. Tax content relating to new tax rules and industries is continuously updated by our taxation experts so you never have to remember what is taxable. Plus, built-in rules help to ensure that your organization always pays the right amount of tax.

### Returns Filing & Remittance



Make sure your tax returns are always accurate, complete, and on-time. Manage prepayments according to a filing calendar that tracks each state's requirements and due dates. File taxes with signature-ready PDF returns or Vertex SMB can file and remit for you.

### Exemption Certificate Management



Efficiently manage exemption processes with TaxCentral. Set effective date and expiration dates. Manage customer exceptions within TaxCentral, outsource exemption certificate management to Vertex SMB, or send exempt sales to TaxCentral from your ERP system instead of entering information twice. Sales passed from your ERP will automatically be exempt if the customer's valid certificate information exists in TaxCentral.

## Pay-As-You-Go Pricing

Vertex SMB TaxCentral is a consumption-based solution with no upfront fees, which allows you to start quickly with no financial commitment. Pricing is pay-as-you-go based on your usage each month.

## Gain Complete Business Process Support

Vertex SMB TaxCentral for Microsoft Dynamics CRM offers full support for your order entry to invoicing processes including:

- Address cleansing — includes ship from and ship to addresses
- Product and product class mapping
- Customer and customer class mapping
- Quote calls to Vertex SMB for quotes, sales orders, and invoices to calculate sales or sellers use tax

## Take the Worry Out of Maintaining Compliance

Leverage the most robust tax content and infrastructure in the industry with TaxCentral to help you realize the following business benefits:

- Reduced time and effort to perform sales and use tax calculations.
- Greater accuracy of returns and compliance data.
- Faster user adoption with anytime, anywhere accessibility.
- Improved scalability to meet changing sales, and use tax requirements.
- Lower operating costs and fast time-to-value with cloud integration through Microsoft Dynamics CRM.
- Reduced risk with the backing of a market leader in tax technology — Vertex, Inc.

For a demonstration, please email [info@vertexSMB.com](mailto:info@vertexSMB.com).